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EXECUTIVE SEARCH PLACEMENT



Katharine H. Caldwell has been named Director of Philanthropic Services for the Baltimore Symphony Orchestra after a national search led by Arts Consulting Group.

A graduate of Sarah Lawrence College with a Masters degree in vocal performance from Catholic University, Kate has led a distinguished twenty-five year career as a leader in legacy and endowment gifts, capital campaign strategic planning, and management. She has been the Director of Development at several of Johns Hopkins University's colleges throughout her career and has facilitated major fundraising campaigns at the School of Education, Institute for Policy Studies, and Bloomberg School of Public Health. She has been a fundraising consultant and raised more than \$60 million for education, health, arts, and community organizations. She also served as the President of the Chesapeake Planned Giving Council and as the Chair of Leave a Legacy Maryland. She has published forty gift planning brochures, and articles and case statements including "Stalking the Silent Bequest" in *Fund Raising Management*.

"I am delighted to be working with BSO President Paul Meecham, Music Director Marin Alsop, Vice President for Development Dale Hedding, and members of the Board and development staff to develop a comprehensive planned giving and endowment program for long-term support of the renowned Baltimore Symphony Orchestra," says Katharine. "This is a wonderful opportunity to combine my more than twenty-five years in the development field with my passion for music through the BSO's innovative concert programs, education, and community outreach."

"Congratulations to Kate and everyone at the Baltimore Symphony Orchestra," added Lee Kappelman, ACG Vice President guiding the search effort. "On behalf of ACG President Bruce Thibodeau, all of us at Arts Consulting Group are honored to have worked with the BSO. We thank them for their active participation in this search process and more importantly for their outstanding accomplishments as a leading national orchestra."

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