



ARTS CONSULTING GROUP

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VICE PRESIDENTS
www.artsconsulting.com

Organization

Arts Consulting Group, Inc. (ACG) is the leading provider of hands-on interim management, executive search, fundraising & marketing consulting, facilities & program planning, and organizational development services for the arts and culture industry. The firm continues to grow and currently has offices in New York, Los Angeles, Washington DC, Chicago, San Francisco, Boston, San Diego, Portland, Seattle, and Dallas with consultants located across North America to best serve the needs of its clients. ACG team members have years of senior level functional management experience in every type of cultural organization. As specialists in organizational advancement, fundraising, facility & program planning, board development, strategic planning, governance, marketing, media relations, financial management, and team building, ACG can deliver results, quickly helping its clients achieve that delicate balance between cultural organization impacts and business savvy.

Position Summary

ACG is expanding its depth in the museum field and is seeking Vice Presidents with extensive experience, connections, visibility, and credibility to guide these efforts in the firm. Successful ACG Vice Presidents are entrepreneurial self starters who are known and respected in the arts and culture field. They have demonstrable accomplishments that signify their commitment to museums and positive community impacts. They have a clear focus on effectively working with Boards, senior management, and all those who help make museums active cultural centers and gathering places.

ACG Vice Presidents enjoy working on a variety of projects and exhibit unwavering initiative. They have the ability to prioritize and achieve tangible outcomes for clients, the firm, and their colleagues. It is not enough to be a strong conceptual thinker and creative generator of ideas - ACG team leaders must be able to move from dialog to decision making and further to develop strategies that inspire others towards hands-on implementation of client goals. They embody the highest ethical standards in their mentorship of ACG's clients, consultants, and all those who support the museum. They are not driven by their own ego, but are motivated by the values that revolve around creating a more vibrant and sustainable arts and culture sector.

Objective listeners with superior interpersonal, verbal, and written presentation skills combined with a keen ability to develop people and organizations, ACG Vice Presidents are flexible team players with a passion for the discovery of truth and knowledge in developing the best practices as visionary experts in the field. In joining a learning and teaching organization, they understand the diplomacy and tact required to move people and projects forward. With a deep understanding and motivation for effectively and efficiently achieving results, they have an unwavering commitment to the advancement of museums around the world.

Qualifications

Master's degree and a minimum of 10-12 years senior management experience in museums with additional professional degrees and certifications preferred. A demonstrable track record in any number of functional areas within museums, particularly those that relate to ACG service areas. Multiple accomplishments in complex environments and multifaceted computer literacy are required.

Benefits

- ◆ *Recognition* and strategic positioning internationally as a leader in quality and professional service to museums of all sizes,
- ◆ *Leverage* your professional expertise with that of your ACG colleagues and the firm's extensive client list,
- ◆ *Camaraderie* as part of a team of senior colleagues with shared values who are respected throughout the industry,
- ◆ *Efficiency* in sharing information with other ACG leaders and support in the areas of proposal development, legal issues/contracts, client prospecting, consulting assistance, business strategy, and infrastructure,
- ◆ *Access* to a rapidly growing pool of arts and cultural management consultants with expertise in all functional areas and artistic disciplines,
- ◆ *Flexibility* in developing teams of consultants that the firm engages to serve on dynamic projects,
- ◆ *Membership* benefits in arts and culture service associations to which the firm belongs,
- ◆ *Link* to national strategic partners in the areas of donor research, human resource tools, and demographic market analysis,
- ◆ *Opportunity* to smooth economic downturns faced in the unpredictable cycles of "project work" vs. "marketing expenditure,"
- ◆ *Share* in the financial, professional, intellectual, and emotional rewards of a growing "artrepreneurial" firm whose impact leaves a legacy on an entire field.

Applications and Inquiries

Send cover letter and resume, including outline of demonstrable museum management accomplishments, to:

Bruce D. Thibodeau, President
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Note: ACG will be meeting with prospective Vice Presidents at the American Association of Museums conference May 22-25, 2011 in Houston.

Arts Consulting Group, Inc. is an Equal Opportunity Employer